



# National Accounts Support

Our mission is to make our customers' lives easier by selecting and distributing best-in-class electrical products from manufacturers and providing related services and solutions.

We are the global market leader in the B2B distribution of electrical products, solutions, and services.

We make your life easier by anticipating your needs and delivering the best solution for your project. With a national footprint and strong local relationships, we aim to push boundaries, maintaining our position as the standard-setter in our industry.

**National Reach, Local Touch**  
**20 Operating Companies**  
**450 Branches**  
**\$12.1B – US Sales in 2022**



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Solutions

[soneparusa.com](https://soneparusa.com)

# Products, Services & Solutions

- Lighting
- Switchgear & Distribution
- EV Charging
- Solar & PV
- Automation & Controls
- Vendor Managed Inventory
- Tools, Fasteners, & Safety
- 24/7 On-Call Emergency Service
- 700+ Specialists Nationwide



## Energy Solutions:

- Solar & PV Systems
- Lighting Retrofit - Design, Audits & Controls
- Battery Storage (BESS)
- Switchgear Upgrades
- Utility Rebate Programs
- Lamp Recycling Programs



## Labor Saving Solutions:

- Vendor Managed Inventory (VMI)
- eProcurement/Punch Out/EDI
- Prefabrication
- Material Staging & Handling
- Preventative Maintenance Solutions & Support



## Logistic Services & Solutions:

- Material Kitting & Staging
- Local inventory
- Same Day/Next Day Deliveries
- Customized Delivery Options
- Will Call Counters



## EV Charging Solutions:

- Design Build – Design Assist
- Rebate/Incentive/Grant Support from Utilities
- Turn-key Solutions
- Leading Industry Manufacturers

